

COMMON EXHIBITOR COSTS

As you begin preparing your exhibit for SATELLITE we thought it would be helpful to provide you with a quick "cheat sheet" of the most common exhibit costs for furnishings and booth services as well as the advance order deadlines for each.

ADVANCE ORDER DEADLINES:

CDS
February 11, 2016
(Lead Retrieval – Advance
Deadline)



Gaylord National
February 19, 2016
(Telephone and internet)



Freeman AV **F R E E M A N**
February 11, 2016
(AV, computers, printers, screens and etc.)

Gaylord National
February 11, 2016
(Electric, air/water and plumbing)



Freeman **F R E E M A N**
February 11, 2016
(Booth furnishings, labor, material handling,
cleaning, carpeting and etc.)

PSAV
January 31, 2016
(Rigging for all hanging signs)



COMMON EXHIBIT COSTS (All prices listed are based on the advanced order discount.)

AV and Computers: Order through Freeman AV

Dell Desktop:	\$275
Dell Laptop:	\$325
42" LCD Display:	\$625
60" LCD Display:	\$1,400

Sofa (Key West):	\$575.10
Loveseat (Key West):	\$523.70
Cocktail Table (Cherry):	\$218.30
Bistro Table (Black):	\$236.20
Black Diamond Stool:	\$140.35

Carpet (Required): Order through Freeman

10 x 10 Standard:	\$182.25
10 x 20 Standard:	\$437.40
20 x 20 Special Cut:	\$1,440
20 x 30 Special Cut:	\$2,160
Padding (up to 700 sq. ft.):	\$1.60 sq. ft.
Padding (over 700 sq. ft.):	\$1.50 sq. ft.

Internet/Telephone: Order through SmartCity

Wireless Account	\$800
Additional Wireless	\$250
Wired Internet Line:	\$1,300
Additional IP Address:	\$300
1.5MB Dedicated:	\$2,500
Single Line Telephone:	\$325

Cleaning: Order through Freeman

Prior to Show Opening:	\$.45 sq. ft.
All 3 Show Days:	\$1.40 sq. ft.
Shampoo Carpet:	\$.95 sq. ft.

Labor: Order through Freeman AV

Display I/D Labor (Standard):	\$87.25 hr
Display I/D Labor (Overtime):	\$130.75 hr

Electrical: Order through Hi-Tech Electric

5 amp, 500 watt, 120 volt:	\$158
20 amp, 2000 watt, 120 volt:	\$240
20 amp, 208 volt single phase:	\$400

Lead Retrieval: Order through CDS

Xpress Connect APP	\$440
Xpress Connect Elite	\$575
Xpress Connect Plus	\$595

Exhibitor Economy Package: Order through Freeman

Includes: 1 – 6' draped table	\$551.52
2 – Chairs	
1 – Wastebasket	
1 – 10 x 10 Standard carpeting	
200 lbs. of Material Handling	

Material Handling (200lb. minimum): Order through Freeman

Advance to Warehouse:	\$87.50/cwt
Direct to Show Site (crated):	\$96.25/cwt
Direct to Show Site (uncrated):	\$144.50/cwt
Small Packages (FedEx & UPS):	\$45 per
Dray Back Rate:	\$35/cwt (600 min)

Furniture: Order through Freeman

6' Draped Table (30" high):	\$132.80
6' Draped Counter (42" high):	\$188.75
Limerick Chair:	\$68.05
Limerick Stool:	\$117

Standard Signs: Order through Freeman

7" x 11":	\$47.60
7" x 44":	\$50.65
22" x 28":	\$101.80
28" x 44":	\$203.60